

Dear Valued Customers,

Announcing the Termination of Sales of the Optical Connector Polisher ATP-3000

Thank you very much for your continued patronage of our products.

It is our pleasure at this time to announce the sales release of our new polishing machine, the “ATP-3200,” successor to the “ATP-3000.” We also want to inform you that we will be terminating sales of the ATP-3000 following this new release. The polishing jigs and attachments for the ATP-3000 can continue to be used with the successor model ATP-3200.

We would like to request that you circulate this guidance to any affected departments within your company that you think may need to be contacted with this information. We are truly sorry for any inconvenience this may cause you.

Best Regards

Memo

	Main Unit	Jigs	Consumables (Polishing film, etc.)	Repair Service, etc.
ATP-3000	Sales to be Terminated (Transition to the ATP-3200)	Sales Continued (Can be used with the ATP-3200)	Sales Continued	Response Continued

We would be most gratified if you would encourage any of your customers who have been thinking about purchasing the ATP-3000, to take this opportunity to consider its successor, the “ATP-3200.”

Main Features of the ATP-3200

The number of jigs that can be mounted at one time has increased from 1 to 2 with the ATP-3200, so the number of terminals that can be polished has more than doubled. Now, up to 48 terminals of MT Ferrule and up to 96 LC Connectors can be polished at once. (Up to 48 SC Connectors)

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